

Sun Top 2.

*UV-OUTPUT GUARANTEED.*



**Sun Top 2.** When two strong and independent companies combine that means everybody doubly benefits.

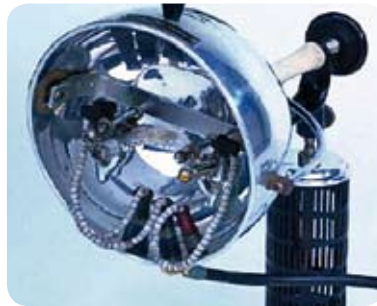
# Heraeus NARVA

Heraeus Noblelight, the technology and market leader in terms of high pressure lamps as well as optical components such as filters and reflectors, and NARVA light sources, one of the leading German tube specialists, have brought together their individual competences into one joint venture: HN Sunlight GmbH.



The result of this union sets a new benchmark for tanning quality. For the first time, under the strong Original Hanau SunCare brand, lamps, tubes and components can be offered as optimally matched solutions – developed, produced and tested by the most experienced manufacturers in Germany.

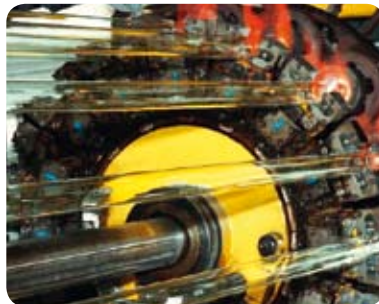
# Competence Top 2. The Success Story of Original Hanau SunCare.



With the invention of the tanning lamp in 1904, Original Hanau SunCare laid the foundation for the tanning market and so became known throughout the world.

Innovative product developments for technical, medical and commercial this brand the benchmark for the highest quality. Now we are continuing this success story: with tanning lamps and tubes carrying a UV-guarantee. As a one-stop-shop supplier of real system solutions, we can react flexibly to market demands, develop new and better products and supply competitive designs and concepts of the highest quality.

# Manufacturing Quality Top 2. Complementary Skills.

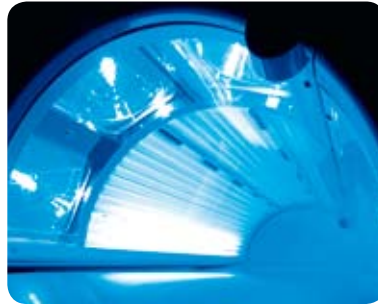


In terms of output and operating life, Original Hanau SunCare high pressure lamps are unsurpassed worldwide. Their constantly high production quality is ensured through extensive tests in Heraeus Noblelight's certificated measurement lab. Complementing this, every single high pressure lamp is individually controlled, ignited and operated before it leaves the factory.

NARVA low pressure tubes are also among the best on the market. The tanning tubes undergo the same quality control processes as the lamps. To this end, the Original Hanau SunCare quality scanner is integrated in the NARVA production line. We operate a modern glass works, which operates around the clock producing the special glass needed for the manufacture of fluorescent lamps. This makes us independent of outside suppliers.

The two, quality-focused production facilities bring to the tanning market something which has never been seen before: **tanning lamps and tubes from a single source, both of which meet the high quality requirements of the Original Hanau SunCare brand.**

# UV-Guarantee Top 2. Original Hanau SunCare is the First Supplier With a True UV-System Guarantee.



**MagicSun**<sup>®</sup>

**NewColors**<sup>®</sup>

**CLASSICS**<sup>®</sup>

The union of our two competences naturally creates synergy effects and these promote the development of future products. Like the innovative 3uro tanning tubes and the mild Blue:Q high pressure lamps, which allow sunbeds to be simply LVD converted.

The Original Hanau SunCare brand slogan "UV-output guaranteed" in the future will relate not only to individual products but will encompass the complete system solution and will apply to all brand products from Original Hanau SunCare: MagicSun<sup>®</sup>, NewColors<sup>®</sup>, and Classics<sup>®</sup>. High pressure lamps, low pressure tubes, filters and reflectors from Original Hanau SunCare form a technical unit, which supplies a high output over the complete operating life. We offer sunbed manufacturers complete systems matched with the optical components and complete tanning systems such as SunSystem and Varius<sup>®</sup>.

## *UV-OUTPUT GUARANTEED.*



# Sales Benefits Top 2. Simply Speak to Us.



Our System UV-Guarantee gives the dealer a unique sales argument: A “Tanning System” with components that are perfectly technically matched to each other for constant UV-output over the total operating life. Only Original Hanau SunCare offers this.

These are your benefits: high output and matched tanning lamps from a single source, from our own lamp and tube manufacturing facilities. For you, this means something specific: short and flexible delivery times and individual customer solutions.

Our sales team in Hanau is fully conversant with all the technical details of our products and their applications. In addition, we have competent staff to provide help and advice in all important markets.

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